



Phillips Scales
 1119 East 70th Ave.
 Anchorage, AK, 99518
 Phone: 907-344-2134
 Fed Tax ID: 27-0302277



Sales Quote

Sales Quote #:
008894

Bill To: Ken Greenleaf
 City of Delta Junction
 PO Box 229
 Delta Junction AK 99737

Ship To: City of Delta Junction
 PO Box 229
 Delta Junction AK 99737

QUOTE DATE	P.O. NUMBER	PAYMENT TERMS	SALESPERSON		SHIPPED VIA
11/06/2023	PO Required	Due on receipt	Kurt M Burroughs		Other (See Comments for Details)
Items					
Description	Quantity	Unit of Measure	Unit Price	Amount	
PDX VKR210 Upgrade Kit for MTX Scale # 30753668 Complete Conversion - 2 Modules 6 LC VTC210 Kit	1	Each	\$13,825.00	\$13,825.00	
IND246 Weigh Terminal CONFIGURED PDX with RS232+RS232+ 422/485	1	Each	\$2,325.00	\$2,325.00	
10 M PDX Home Run Cable	1	Each	\$505.00	\$505.00	
FREIGHT - Estimated only Freight- Pallet to Delta	1	Each	\$1,125.00	\$1,125.00	
Tax Summary					
Non-Taxable				\$0.00	

Comments:

Ken Greenleaf Phone: (907) 895-4656 Email: administrator@deltajunction.us

Updated with 2024 current pricing Jim Perry

Ken,

VKR 211 is for MT MTX Scales and will provide a complete upgrade to PDX Digital Technology. Please see the PDX- LC Upgrade Guide for Warranty Info Pg 5.

This is the equipment only. It some times works best for budgets if the customer gets the parts on hand and then picks the time to install when they know we have a planned trip so they cost of travel could be shared. All Part #'s, S/N and Data tag will be checked prior to order to ensure proper part # is ordered. Very Important to check Profile height and pit Opening to ensure correct height of kit is ordered.

I suspect the Labor portion 2 guys for 1-2 days on site to install the new stuff and travel to the site would be between \$5000 and \$7,000 for the labor; Zone all depends on how many share the travel to and from the site. It also depends on time of year the work is completed. As Winter work is usually double the time as during Spring Summer work.

Current Pricing is attached and Lead times are list at 4 week currently ARO.

If the City does not proceed with this new upgrade we want to remind you that you should have spare parts on site as they are no longer open parts we can order. We have to find any of the few parts that remain. Ect. Load Cells and Cables.

Thanks

Kurt Burroughs
 907-336-1621 or kurtb@phillipsscales.com

SUBTOTAL	\$17,780.00
DISCOUNT	-\$0.00
OTHER CHARGES	\$0.00
TAX	\$0.00
Total Amount	\$17,780.00



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QUOTE DATE	P.O. NUMBER	PAYMENT TERMS	SALESPERSON	SHIPPED VIA
07/08/2024	PO Required	Due on receipt	Kurt M Burroughs	Other (See Comments for Details)
Items				
Description	Quantity	Unit of Measure	Unit Price	Amount
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10 M PDX Home Run Cable	1	Each	\$505.00	\$505.00
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PM and Install all Parts when in the Area in Sept 2024 2 men 32 hours and Travel	1	Each	\$6,500.00	\$6,500.00
Tax Summary				
Non-Taxable				\$0.00

Comments:

Office- (907) 895-4656 Email: administrator@deltajunction.us or 907-895-1081

Kaylee or Lori- Scale Admin

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Thanks

Kurt Burroughs
 907-336-1621 or kurtb@phillipsscales.com

SUBTOTAL	\$24,280.00
DISCOUNT	-\$0.00
OTHER CHARGES	\$0.00
TAX	\$0.00
Total Amount	\$24,280.00

Signature:

Date: